

22 April 2020

PEPSI-COLA PRODUCTS PHILIPPINES, INC.

Km. 29 National Road, Tunasan,
Muntinlupa City, Metro Manila,
Philippines 1773

Attention: **MR. FREDERICK DY ONG**
Chief Executive Officer

MR. YOUNG DUK KANG
SVP – Chief Strategy Officer Compliance Officer
and Data Protection Officer

ATTY. KRISTINE N.L. EVANGELISTA
Corporate Secretary

PHILIPPINE COMPETITION COMMISSION

25th Floor, Vertis North Corporate Center 1
Astra corner Lux Drives
Vertis North, Mindanao Avenue
Quezon City

Attention: **ATTY. KRYSTAL LYN T. UY**
Director, Mergers and Acquisitions Office

ATTY. LIANNE IVY P. MEDINA
Assistant Director, Mergers and Acquisitions Office

Re: **Tender Offer to the Shareholders of
Pepsi-Cola Products Philippines, Inc.**

Ladies and Gentlemen:

We write in connection with the tender offer by **LOTTE CHILSUNG BEVERAGE CO. LTD.** (“**Lotte Chilsung**”) to acquire up to 2,134,381,838 common shares in **PEPSI-COLA PRODUCTS PHILIPPINES, INC.** (“**PCPPI**”) from all shareholders of PCPPI other than Lotte Corporation and the members of the Board of Directors with respect to their qualifying common shares and the officers of PCPPI.

In connection with our letter dated 17 April 2020 on the ruling by the Securities and Exchange Commission (“**SEC**”) in connection with the tender offer, please be advised that on 22 April 2020, the SEC granted the request for extension to comply with its directives in connection with the fairness opinion issued by Punongbayan & Araullo for the tender offer.

For reference, attached herewith is a copy of the SEC approval of the request for extension.

In view of the foregoing, please be advised that Lotte Chilsung will file the Amended Tender Offer Report with updated Valuation and Fairness Opinion within 30 calendar days from its receipt of the SEC letter on 13 April 2020 (or until 13 May 2020). Upon filing of the Amended Tender Offer Report, Lotte Chilsung will immediately re-open and resume the mandatory tender offer and conduct the same for the next ten (10) business days.

Very truly yours,

LOTTE CHILSUNG BEVERAGE CO. LTD.

By:



LUIS MANUEL L. GATMITAN



MOISES RONETTE C. COLOBONG



Republic of the Philippines
Department of Finance
Securities and Exchange Commission

MARKETS AND SECURITIES REGULATION DEPARTMENT

April 22, 2020

PICAZO BUYCO TAN FIDER & SANTOS LAW OFFICES
Liberty Center – Picazo Law, 104 H.V. dela Costa Street,
Salcedo Village, Makati City, Philippines 1227

RE: **REQUEST FOR EXTENSION TO FILE VALUATION AND FAIRNESS OPINION**

Gentlemen:

We write in response to your letter, dated April 17, 2020, on behalf of your client, Lotte Chilsung Beverage Co. Ltd. ("Lotte" or "Company"), requesting for an extension of thirty (30) calendar days from April 13, 2020¹ (or until May 13, 2020) to file the updated Valuation and Fairness Opinion.

Please be informed that based on the representation stated in your April 17, 2020 letter to the effect that Lotte confirms its intention to complete the transaction as provided under the terms and conditions of the tender offer and that the company shall comply with the April 6, 2020 ruling of the MSRD, we hereby grant the request for thirty (30) calendar days (or until May 13, 2020) to file the updated Valuation and Fairness Opinion.

In view of the foregoing, Lotte, through counsel, is hereby directed to communicate the foregoing approval to Pepsi-Cola Products Philippines, Inc. for proper disclosure.

Very truly yours,

signed

VICENTE GRACIANO P. FELIZMENIO, JR.
Director

¹ the date of receipt of MSRD's April 6, 2020 ruling